

Public-works construction

Amendments to design/build, GC/CM regulations a 'mixed bag' for M/WBEs

The ball is back in the Legislature's court to extend and amend state regulations allowing use of alternative construction methods on public-works projects.

House Bill 1425 and Senate Bill 5446 propose several amendments to state law governing when and how selected public agencies may use design/build and general contractor/construction manager methods.

Drafted by an oversight committee representing industry, labor, public agencies, legislators and the state Office of Financial Management, the legislation was introduced concurrently in mid- January.

Proposed changes

M/WBE advocates see it as a "mixed bag" for minority and women business owners, with plenty to keep an eye on.

Among changes that would result if this legislation were to be signed into law, as introduced, are the following:

- Agencies would be required to take specific steps to assure

"adequate" public notification and comment before employing an alternative method.

- Authority to use design/build would be extended to pre-engineered or prefabricated buildings, regardless

of cost, and to new student-housing projects valued at \$5 million or more.

- All subcontracts on a GC/CM project would be candidates for M/WBE participation (currently limited to subcontracts exceeding 10

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The Seattle Symphony is design/build contractor for Benaroya Hall, its new performance hall taking shape downtown. The City of Seattle is requiring M/WBE participation on that portion of the \$109.1 million project funded by city dollars.

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Disparity study to include 1996 data

As long as we're at it . . . is the wisdom behind a decision to make the regional disparity study more current.

"We have advised the consultant that we will be adding 1996 contracting data," said Phyllis Alleyne, manager of King County's M/WBE program and project manager for the study.

This decision means study findings and recommendations will reflect up to four years of contracting activity by King County, the City of Seattle,

the Regional Transit Authority, the Seattle School District, the Port of Seattle and the Washington State Major League Baseball Stadium Public Facilities District.

Although incorporating the additional data will delay release of a draft report, study findings will be more current, Alleyne noted.

"We're working on the release plan now," she said, "so that public officials and the business community will have a full and credible report in hand as quickly as possible."



percent of estimated project cost).

- Before bidding subcontracts, the GC/CM would have to present a plan for attaining total project goals "that equitably spreads women and minority enterprise opportunities to as many firms in as many bid packages as is practicable."

- The public agency and its GC/CM could prequalify subcontract bidders using "reasonable and objective" criteria.

- The minimum subcontract value for requiring a bid bond would be

'I would want to know as much as I could about how agencies propose to prequalify.'

- Charles LeViege, King County M/WBE supervisor

raised from \$200,000 to \$300,000.

- The GC/CM could "self-perform" subcontract work on projects valued at \$20 million or more, as long as the work doesn't exceed 20 percent of the negotiated maximum allowable construction cost.

- Agencies could use design/build and GC/CM on "demonstration" projects valued between \$3 million and \$10 million before July 1, 1999 (three for the state Department of General Administration and one each for other authorized agencies).

- The oversight committee would evaluate other alternative methods, including contractor prequalification, and could review traditional public-works contracting procedures used by state agencies and municipalities.

- Additional members of the oversight committee would include contractors and subcontractors, plus a representative of the state Office of Minority and Women's Business Enterprises.

- Pilot authority to use alternative methods would extend until July 1, 2001 (currently July 1, 1997), with another oversight committee report due in December 2000.

M/WBE perspective

To its credit, the oversight committee took a significant step by putting in writing the state's intention to spread work around, said M/WBE Supervisor Charles LeViege, who followed the

deliberations for King County.

"The 'equitable spread' language gives some glimpse of what we're trying to achieve," he said. "All the goals can't be loaded onto one contract, which is a good thing."

On the other hand, certified firms could come out on the short end with the addition of self-performance.

"This whole arena of alternative methods is an elite league; you have to have deep pockets to play in it," said Juan Huey-Ray, monitoring program manager with the state Office of Minority and Women's Business Enterprises.

"If the big guy is able to self-perform, opportunities are reduced for smaller contractors, whether majority or certified."

Prequalification of contractors and subcontractors also raised a flag for LeViege.

"If I were a contractor, I would want to know as much as I could about how agencies propose to prequalify," he said. "That process has the potential to eliminate a large number of certified firms for subcontract consideration and competition."

Preliminary findings

In its preliminary findings, the oversight committee expressed a similar concern about procedures, noting the "steep learning curve" for agencies and firms engaged in alternative-methods construction.

As of mid January, 16 GC/CM projects and two design/build projects with a combined value of \$1.25 billion were progressing under the 1994 legislation.

The committee noted that the framework for its evaluation of these projects was established by the Legislature and the courts.

Its report cites the Legislature's intention in 1994 to "preserve essential competition, fairness, accountability and value standards demanded of public contracts," as well as two standards articulated by the courts:

Have the alternative methods delivered the best work at the most reasonable price practicable?

Have the alternative methods provided a fair forum for those interested in undertaking public projects?

Given the "too soon to tell" status of

current projects, the committee drew on the broader experiences of state and federal agencies and private companies for its preliminary findings, which included these observations:

- Alternative methods appear to create a new climate of partnership with the potential to reduce claims and litigation.

- Agencies should decide early in the life of a project whether or not to use an alternative method.

- Alternative methods create a steep learning curve for agencies and firms, particularly regarding selection and contract negotiation.

- Alternative methods increase the real or perceived risk of favoritism.

One experience

The City of Seattle's experience with design/build gives a glimpse of M/WBE utilization with this contracting method.

The city awarded its design/build contract for Benaroya Hall to the Seattle Symphony, which hired a consultant and contractor to accomplish the \$109.1 million project now under construction.

Participation requirements of 21 percent MBE and 9 percent WBE apply only to contracts funded by city money, explained Mike Purdy, contracting manager with the city's contracting administration and compliance section.

The \$18 million to \$20 million contributed by the city, however, is a small portion of the total cost of the downtown performance hall. Private dollars will pay the lion's share.

The city is monitoring M/WBE compliance, Purdy said, as it does for any other city-funded construction project.

For a copy of the Alternative Public Works Methods Oversight Committee's report to the Legislature or to receive agenda and minutes of upcoming committee meetings, contact Karl Herzog, Office of Program Research, House of Representatives, P.O. Box 40600, Olympia, WA 98504-0600; phone (360) 786-7271.

Spotlight on King County contracting

Arrangements for King County's annual Celebrate Success awards and contract-information

workshops on March 21 have been made with convenience in mind.

All events will be in one location, and judging by past years, the bulk of attendees will be able to honor award recipients, participate in a specialty workshop and be back at their desks by early afternoon.

The 9:00 a.m. ceremony to recognize M/WBE firms for exceptional service to the county will be in the Snoqualmie Chambers (former council chambers) on the fourth floor of the King County Courthouse. Guests, elected officials and county staff will then move down the hall to the executive conference room for a networking reception.

The four contract-information workshops that follow will each feature an overview of upcoming contracts, an update on county contracting procedures and an

opportunity for business owners to question county staff.

For participants in afternoon workshops, a second networking reception caps the day.

Take-home materials will include a current handbook on how to do business with King County.

If you did not receive a Celebrate Success invitation or have questions, call the M/WBE office at (206) 684-1330.

If you cannot attend, call the M/WBE office afterwards to request a copy of the how-to handbook.

Celebrate Success

Friday, March 21, 1997

Contractor Recognition

9:00 - 9:45 a.m.	Awards ceremony
9:45 - 10:30	Networking reception

Contract Information Workshops

10:30 - 11:15	Construction
11:15 - noon	Architecture and engineering
1:15 - 2:00 p.m.	General consulting
2:00 - 2:45	Goods and services, concessions and service agencies
2:45 - 3:30	Networking reception

County negotiating for build/lease offices

In late January, the County Council authorized final negotiations of a first-of-its-kind agreement between the county and a private developer for construction of office space for county staff.

Details about M/WBE contracting opportunities on the build/lease project have yet to be determined—but they will be included in the negotiations.

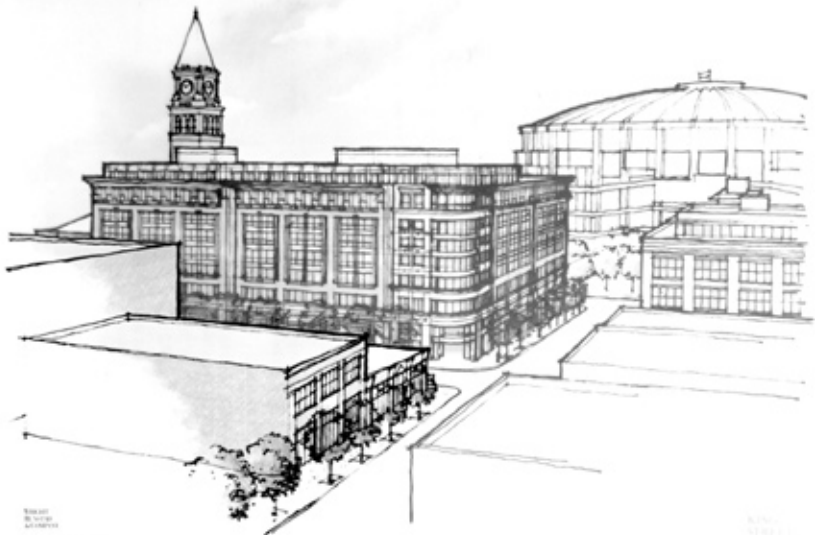
The \$65.5 million Wright Runstad & Company project will construct a 310,000-square-foot office building on property the developer controls adjacent to the King Street Station in Seattle's International District.

Preliminary terms call for the developer to design and build the facility to county specifications, then lease it to the county through a nonprofit corporation for 20 years, after which time ownership will transfer to the county.

No county money will be used for development, explained Tim Clancy, leasing supervisor for the Property Services Division. The nonprofit will sell bonds to pay development costs, and the county's lease payments will in turn service the bonds.

The eight-story, L-shaped building will include a plaza facing the train station and underground public parking. If negotiations proceed as planned, construction should get under way in the fall.

"We are strategizing about how to assure significant contracting opportunities for certified firms on this unique project," said M/WBE Manager Phyllis Alleyne. "But as important, we are looking at what innovative approaches we might use to meet broader M/WBE program objectives."



M/WBE contracting opportunities are part of final negotiations for a unique build/lease agreement with developer Wright Runstad to construct this building for county offices.

Organizations focus on interests of minority-, and women-owned businesses

The following trade associations, chambers of commerce and other advocacy groups are active in the Puget Sound area on behalf of minority-owned or women-owned companies. The groups listed are those that provided current information. Call (206) 684-1330 to let us know of additional ones to contact when we update this list.

ORGANIZATION	PURPOSE	SERVICES	ADDRESS	TELEPHONE	CONTACT
American Society of Women Accountants, Seattle Chapter	To enable women in all fields of accounting to achieve their personal, professional and economic potential and to further professional development	<ul style="list-style-type: none"> • Monthly meetings • Education • Community service • Membership directory • Job bank • Networking • Mentoring 	800 Fifth Ave., #101, Dept. 237 Seattle, WA 98104-3191 Inquire about other chapters in the area.	(206) 467-8645	Susan Goegebuer, president
Asian Pacific Chamber of Commerce	To be a catalyst for sustained economic growth and cross-cultural understanding by creating mutually beneficial linkages	<ul style="list-style-type: none"> • <i>Asian Pacific Economic Review</i> • Periodic meetings • Education • Networking 	P.O. Box 14089 Seattle, WA 98114-0089	(206) 860-4970	Chris Beer, editor
Association for Women in Architecture	To educate and promote women in the design professions	<ul style="list-style-type: none"> • Monthly meetings • Mentoring • Scholarships • Construction event 	None	(206) 720-4858	Sue Neaton, president
Association for Women in Communications, Seattle Chapter	To promote the advancement of women in communication (publishing, public relations, broadcasting, film, advertising and photojournalism)	<ul style="list-style-type: none"> • Monthly meetings • Mentoring • Job bank • Membership directory 	217 Ninth Ave. N. Seattle, WA 98109-5128	(206) 298-4966	Vanessa Gallant, president
Association for Women in Landscaping, Seattle Chapter	To promote educational and professional development of women in the horticulture industry	<ul style="list-style-type: none"> • Monthly meetings • Annual conference • Job bank • Membership directory • Scholarships • Networking • Education • Volunteer projects 	P.O. Box 75093 Seattle, WA 98125-0093	(206) 481-1561	Kathleen Winters and Cheryl Salvati, co-presidents
Black Engineers and Architects Coalition	To improve the utilization of black design firms on public and private projects and promote their quality and strengths	<ul style="list-style-type: none"> • Monthly meetings • Advocacy • Directory • Networking • Education • Mentoring 	1001 Fourth Ave. Plaza, #2815 Seattle, WA 98154-1130	(206) 467-7666	Roy Avent, president
Central Contractors Association	To provide a supportive environment for African American, Asian, Pacific Islander, Hispanic and Native American contractors	<ul style="list-style-type: none"> • Monitoring M/W/DBE regulations • Legislative oversight • Technical/professional advice 	P.O. Box 14029 Seattle, WA 98114-0029	(206) 725-2200	Reginald Frye
National Association of Minority Contractors, Western Washington	To enhance member firms by providing many programs and services	<ul style="list-style-type: none"> • Monthly meetings • Information exchange • Advocacy • Major corporate initiatives • Education • Networking 	1210 S. Ferry St. Tacoma, WA 98405-2924	(206) 627-6885	Al Boddie, president

ORGANIZATION	PURPOSE	SERVICES	ADDRESS	TELEPHONE	CONTACT
Insurance Women's Association of Seattle	To promote education, support professional advancement, cultivate fellowship and strengthen loyalty to the industry	<ul style="list-style-type: none"> • Monthly meetings • Annual conferences • Mentoring • Education • Volunteer projects • Membership directory • Networking • Job bank 	P.O. Box 3 Seattle, WA 98111-0003	(206) 777-1075 (206) 224-4316	Cindy Matson, president Connie Wolf, president-elect
National Association of Women in Construction, Puget Sound Chapter	To promote the construction industry and support the advancement of women within it	<ul style="list-style-type: none"> • Monthly meetings • Education • Scholarships • "Block Kids" project • Referrals • Mentoring 	P.O. Box 539 Redmond, WA 98073-0539 Inquire about other chapters in the area.	(206) 762-4211	Judy Jewell, president
Northwest 8(a) Business Association	To promote the survival, development and growth of 8(a) companies and minority businesses	<ul style="list-style-type: none"> • Advocacy • Networking • Education • Mentoring • Technical assistance 	10740 Meridian N., #102 Seattle, WA 98133-9010	(206) 363-6167	Gladys Romero
Northwest Minority Supplier Development Council	To expand contracting opportunities for certified minority businesses	<ul style="list-style-type: none"> • Monthly meetings • Annual trade fair • Training seminars • Business development • Awards 	1619 Third Ave., 2nd floor Seattle, WA 98101-1593	(206) 441-9558	Beverly Klein, executive director
Northwest Regional American Indian Chamber of Commerce	To enhance the quality and strength of American Indian and Alaskan Native business and community	<ul style="list-style-type: none"> • Quarterly meetings • Monthly open board meetings • Advocacy • Education • Mentoring • Membership directory • Referrals 	100 W. Harrison, S. Tower #530 Seattle, WA 98119-4123	(206) 285-2190	Patrick Curry, regional vice president
Society of Hispanic Professional Engineers, Puget Sound Chapter	To promote science and engineering among minorities, especially Hispanics	<ul style="list-style-type: none"> • Monthly meetings • Scholarships • Mentoring • Networking • Job bank • Advocacy 	P.O. Box 58244 Seattle, WA 98138-1244	(206) 226-2584 (206) 764-6184	Roberto Soto, president Victor Ramos, secretary
Washington State Hispanic Chamber of Commerce	To advance the economic, cultural and civic welfare of the Hispanic community	<ul style="list-style-type: none"> • Education • Scholarships • Networking • Referrals • Trade fairs • Trade missions • Outreach to expand job opportunities for entry-level and above workers 	P.O. Box 24623 Seattle, WA 98124-0623	(206) 441-8894	Ernest Luna, president Gladys Romero, president-elect
Women Business Owners	To support peers as business owners	<ul style="list-style-type: none"> • Monthly meetings • Mentoring • Education 	217 Ninth Ave. N. Seattle, WA 98109-5119	(206) 624-4075	Dee Perry, membership
Women Construction Owners & Executives, Washington Chapter	To further women-owned construction businesses and women in the industry	<ul style="list-style-type: none"> • Monthly meetings • Education • Advocacy • Legislative network 	P.O. Box 1835 Seattle, WA 98111-1835	(888) 957-5677	Dolly Small, executive director Elizabeth Eurick, president
Women's Business Exchange	To foster leadership training, outstanding achievement and communication among women in business	<ul style="list-style-type: none"> • Monthly meetings • Job bank • Membership directory • Networking • Classes/forums • Networker of the Year 	None	(206) 382-1234	Voice mail

Construction-management opportunities turn on listing in state M/WBE directory

Q: What is the most important thing I can do to have a crack at construction-management contracts?

A: Make sure your firm's listing in the state directory is complete and current.

This advice from the M/WBE office follows the County Council's decision last year to require use of outside construction-management services on projects valued at \$10 million or more.

"We're starting to see these contracting opportunities develop, and a firm's listing in the state directory is pivotal," said Compliance Specialist John Oreiro. M/WBE and project staff use the directory to identify prospective proposers, and large firms use it to scout for subcontractors.

"We search the directory for SIC codes *and* key words to isolate which firms may be capable of performing construction-management tasks," he continued.

"Without the right codes or key words in their listing, firms are missing opportunities."

Standard Industrial Classification (SIC) codes classify *industries*, not *occupations*, and were developed at a time when the economy was more reliant on heavy industry and manufacturing than it is today.

Despite its limitations, though, the SIC system is one way firms have to indicate their expertise or products in the directory. The other way is the block of descriptive words that appears in the listing.

The directory database allows up to five SIC codes and a description of services or products up to 122 characters in length, including spaces. (See the accompanying example.)

Firms may also miss opportunities because of an outdated address or telephone number.

"It's simple," Oreiro emphasized. "If we can't reach you, we can't do business with you."

To check your directory listing or update it, contact the

state Office of Minority and Women's Business Enterprises, P.O. Box 41160, Olympia, WA 98504-1160; phone (360) 753-9693 or fax (360) 586-7079. The directory is also on-line at <http://www.wsdot.wa.gov/omwbe/>.

Identifying construction management expertise

King County's M/WBE staff members look for the following key words and SIC codes when searching the state directory for firms that could perform tasks typical of a construction-management project:

Key words	SIC code(s)
• Project management, project assistance	• 8711 (engineering services)
• Bid assistance	• 8742 (management consultant services)
• Scheduling	• 8741 (management services)
• Cost estimating	
• Submittal control	
• Contractor progress payments	
• Proposed work change/change order control	
• Document control, project control	• 7373 (integrated systems)
• Community relations, public relations	• 8740 (management & public relations service)
	• 8743 (public relations services)

Vendor: ABC ENGINEERING

1000 FIRST AVE SE ← CORRECT ADDRESS
SEATTLE, WA 98111

Contact: JONES JANE E (206) 555-1111 ← CORRECT PHONE

CIVIL ENGINEERING & CONSTRUCTION MGMT SERVICES, INC
COST CONTROL, SCHEDULING, BID ASSISTANCE, PROJECT MGMT ← KEY WORDS

Status: DBE WBE ← FEDERAL AND STATE CERTIFICATION

SIC Codes: 8711 8741 8742 ← KEY CODES

This listing takes full advantage of the state M/WBE directory to market construction-management expertise.

Initial capitalization critical to gaining DBE certification

For firms seeking DBE certification to vie for certain federally funded contracts, a critical consideration is how their business was initially capitalized.

If start-up capital came from a bequest by Aunt Margaret to her favorite niece, fine.

If it came from a couple's joint savings account, not so fine.

Before a firm can be counted toward participation goals on projects funded by some federal agencies, it must be certified as a disadvantaged business enterprise (DBE) or be enrolled in the Small Business Administration's 8(a) program.

Federal dollars typically contribute to transportation and environmental projects undertaken by King County, and certain components of the regional transit system now on the drawing board are expected to receive federal transportation monies.

Focus of scrutiny

The state Office of Minority and Women's Business Enterprises (OMWBE) scrutinizes the finances of all applicants for certification, whether as minority-owned, women-owned or disadvantaged.

The focus of that scrutiny for firms seeking DBE certification is different, however, from the focus for firms seeking MBE or WBE certification, explained Joe Trim, certification program manager for OMWBE.

"For MBE or WBE certification, we

look at how the firm is financed and managed at the time of application, plus any changes in the ownership structure since it was formed," he said.

In this community-property state, the husband must disavow any management role in the wife's business before the state will certify that business.

For DBE certification, the state must look at history.

"Federal regulations require us to determine where the capital came from to start the business," he said.

The fact that the wife's business is part of a couple's community property is not grounds to disqualify it for DBE certification, he noted, but using funds from a joint savings account to buy equipment and rent an office to set up the business may be.

Certification review

To qualify for DBE certification, the owner must have acquired at least 51 percent of the business (or stock if publicly held) through real and substantial contributions of expertise, capital or other tangible personal assets.

In determining whether or not a firm meets that criterion, OMWBE reviews documents and may also conduct an on-site review.

"Because of limited staffing, we don't do on-site reviews for all SIC codes," Trim said. "The state Department of Transportation authorizes us to focus our on-sites on some 50 codes, mostly those related to highway and mass transit

contracting."

Documentation

The burden of proof is on the business, he emphasized, and it starts with the information OMWBE requires be in an applicant's file, either from a previous review for WBE or MBE certification or freshly provided for the DBE review.

In practice, funding history is a problem for many business owners because they are unable to document the source of any independent capital used to start jointly owned firms.

"Owners who can't find receipts or other documents must itemize initial

'Federal regulations require us to determine where the capital came from to start the business.'

- Joe Trim, OMWBE certification program manager

expenditures to the best of their recollection in writing," Trim said.

To initiate a request for DBE certification, write to OMWBE at P.O. Box 41160, Olympia, WA 98504-1160. Your letter will be assigned within a week of receipt to a compliance specialist, who will let you know if you need to provide more information.

For questions about the DBE certification process, call OMWBE at (360) 753-9693.

Minority suppliers honor LeViege

King County M/WBE Supervisor Charles LeViege was honored on December 12 with the Champion Award presented by the Northwest Minority Supplier Development Council.

This annual award recognizes a governmental representative who

has provided exceptional support for minority business development.

LeViege joined the former Metro in 1992 as M/WBE program supervisor. Since the consolidation of Metro and King County last year, he has focused on developing contracting opportunities for certified firms on major county projects.

"I always encourage staff to think of community involvement as part of the job," said M/WBE Manager Phyllis Alleyne.

"Charles' sense of responsibility goes much deeper than that, however, and I'm pleased to see it recognized by the community."

RTA in high gear to build agency,

The Central Puget Sound Regional Transit Authority is on the move.

With voter approval of a \$3.9 billion regional transit plan in November, the RTA shifted into high gear to build an independent agency and at the same time begin to build the three-county rail, bus and expressway system envisioned over the next 10 years.

Contracting policies

Adoption of policies to define the RTA's commitment to equitable contracting has been part of this flurry.

"Our most pressing need is for architectural and engineering design services, so we've focused on finalizing our policies for that type of contracting," said Alec Stephens, M/W/DBE supervisor.

"By mid year, we plan to have contracting strategies in place for design, goods and services and

professional services, then look at construction," he said.

"By the end of the year, we should have a complete program, including equal employment policies for contractors and the RTA itself."



Regional Transit Authority

Emphasis on consultants

Employment with the RTA is expected to reach close to 100 by year's end and eventually top out at approximately 150. The number of consultants, however, will equal or exceed the number of employees, however, in an organization

weighted toward the use of outside services.

Some consultants may share offices with the RTA at a site yet to be determined. Space planning and relocation were among several

administrative services sought in early contracting.

The RTA will turn to its consultant roster to help identify prospective proposers on upcoming contracts, Stephens emphasize, and he particularly encouraged certified

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Simplified bid process

Small county purchase orders add up

When King County buyers pick up the phone to get quotes on small purchases,

they are doing more than securing commodities from responsible vendors. They are carrying out the county's commitment to doing business with certified vendors.

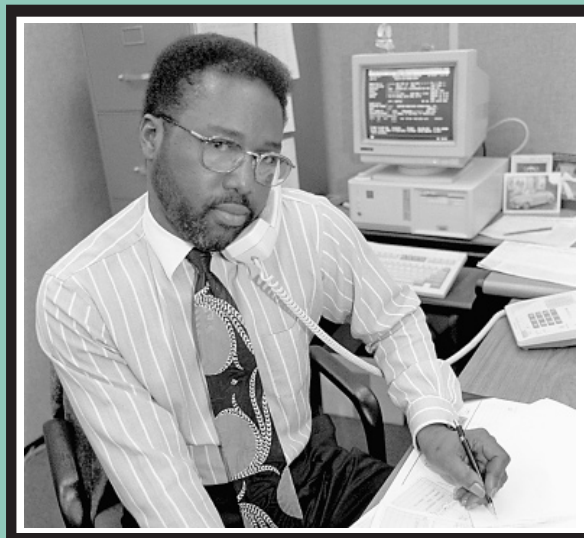
Every year, the Goods and Nonprofessional/Consultant Services Division issues millions of dollars in purchase orders using a simplified bid process for purchases valued at \$25,000 or less.

Its policy is to solicit written and telephone quotes on such purchases from M/WBEs, and to find prospective vendors, buyers refer to the county's purchasing database.

"M/WBE vendors doing business in the Puget Sound area are on our database," said

David Leach, division manager. "We sort them by commodity type, based on their listing in the state M/WBE

directory and whatever additional information they've provided for our bidders' lists."



Buyer Amon Billups uses King County's database of certified vendors to get quotes on purchases valued at \$25,000 or less.

All county buyers use this database and refer to it when departments and divisions ask for a list of suppliers they might contact for direct-voucher purchases of \$2,500 or less.

"These are real contracting opportunities that can be substantial for a small business," Leach emphasized. "The key is knowing what you have to sell and how to reach you."

See "For more information" on the back page of this newsletter for

- How to contact the state regarding your listing in the M/WBE directory.
- How to reach purchasing staff with additional information for the county's bidders' lists.

transit system

firms to get listed (see box).

"We will include firms on our consultant roster with any type of certification—MBE, WBE, DBE," he said.

Last year, the RTA established a goal of 18 percent DBE participation on federally assisted contracts. A public review process to be initiated soon may amend that goal in light of projected contracting opportunities.

Contract information

Starting with this issue, *The Focus* will publish upcoming RTA contracts, as available, and key

'We will include firms on our consultant roster with any type of certification—MBE, WBE, DBE.'

- Alec Stephens, M/W/DBE program supervisor, RTA

contact numbers (see the back page).

Look for current contracts advertised in the *Seattle Daily Journal of Commerce* and on-line at <http://www.wsdot.wa.gov/cpstra/>.

Interested in an RTA consultant contract?

To list your firm on the RTA's consultant roster (or update your listing), provide the following information in a one-page letter:

Name of firm

Contact person

Address

Telephone and fax numbers

Certification status

Area(s) of expertise

Send to Contracts Manager
Elaine Swanson, Regional Transit Authority, 821 Second Ave., M.S. 151, Seattle, WA 98104-1598. Or you may fax your letter to (206) 684-1234.

Bulletin board

Celebrate Success awards and contract-information workshops sponsored by King County's M/WBE and Contract Compliance Division on March 21. Awards ceremony at 9 a.m. in the Snoqualmie Chambers of the King County Courthouse (516 Third Ave., fourth floor). Workshops follow throughout the day. Check your invitation or call 684-1330 for details.

Seventh Annual Women in International Business Conference sponsored by North Seattle Community College on April 4. Workshops include financing, cultural differences, legal planning, Internet resources and getting paid. For details, call 527-3705.

Northwest Minority Supplier Development Council Trade Fair and Awards Luncheon on May 8 at the Washington State Convention and Trade Center in downtown Seattle. 7:30 a.m. to 4:30 p.m. For details, call 441-9558.

1997 Lenders Expo for small business owners sponsored by area community colleges and the SBA on April 10 at the Meydenbauer Center in Bellevue or April 16 at the Executive Inn in Fife. \$65 advance/\$75 door. Call 553-7316 for details.

Call the following sponsors for details about training opportunities listed in this calendar:

SBA Business Enterprise Center	553-7320
North Seattle Community College	527-3705
Seattle Central Community College	587-5448
South Seattle Community College	764-5375
Shoreline Community College	546-4562
Highline Community College	870-3785

DBE Support Services

The winter series co-sponsored by the state Department of Transportation for disadvantaged business enterprises ends with free *Writing Your Business Plan* workshops on March 20 and 27 from 9 a.m. to noon at the Duwamish campus of South Seattle Community College. Call 768-6856 for details.

Business start-up

How To Start a Business, including management, marketing and advertising, cash-flow management and the business plan for 4 weeks starting April 16 from 6:30 to 9:30 p.m. at Highline; \$99.

How To Buy a Business for 2 weeks starting April 22 from 6:30 to 8:30 p.m. at North Seattle; \$40.

The Street-Smart Way To Buy a Business for 2 weeks starting April 21 from 6:30 to 9:30 p.m. at Highline; \$69.

Selecting and Evaluating a Franchise on May 8 from 6:30 to 9:30 p.m. at Highline; \$39.

Starting a New Business on April 9, May 7 or June 7 from 8 a.m. to 4 p.m. at SBA; \$45 advance/\$50 door (including lunch); \$40 for a co-worker.

Business basics

How To Organize Your Office on May 6 from 6:30 to 9 p.m. at North Seattle; \$25.

Fundamentals of Human Resources for 8 weeks starting March 31 from 6 to 8:45 p.m. at Highline; \$169.

How To Raise Business Capital on April 23 from 8 a.m. to 4 p.m. at SBA; \$45 advance/\$50 door (including lunch); \$40 for a co-worker.

Small Business Accounting for 5 weeks starting May 27 from 6 to 8 p.m. at North Seattle; \$65.

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Bulletin board

Business Information Workshops

Presentations by the state departments of Licensing, Social and Health Services (child-support enforcement), Labor and Industries, Revenue and Employment Security, plus the U.S. Immigration and Naturalization Service and the Internal Revenue Service. Also information about business assistance centers. 7:30 a.m. to 4:40 p.m.; free. For details and registration, call (800) 647-7706.

Tacoma on April 24 at the Ramada-Tacoma Dome.

Seattle on April 29 at Sea-Tac Airport.

Bremerton on May 5 at the Elks Club.

Edmonds on May 21 at Edmonds Community College.

Small Business Bookkeeping on April 26 from 10 a.m. to 4 p.m. at North Seattle; \$55.

Small Business Payroll on May 3 from 10 a.m. to 3 p.m. at North Seattle; \$45.

Recordkeeping for the Small Business on May 10 from 9 a.m. to 4 p.m. at Highline; \$59.

Accounting for Non-Financial Managers for 8 weeks starting April 1 from 6 to 8:45 p.m. at Highline; \$169.

Building a Business Plan on April 26, May 14 or June 11 from 8 a.m. to 4 p.m. at SBA; \$45 advance/\$50 door (including lunch); \$40 for a co-worker.

Home-based business

Operating a Home-Based Business on April 30 from 8 a.m. to 4 p.m. at SBA; \$45 advance/\$50 door (including lunch); \$40 for spouse/partner.

How To Successfully Promote and Market a Home-Based Business on May 5 from 6:30 to 9:30 p.m. at Highline; \$39.

Sales and marketing

Secrets of Successful Sales for three sessions starting April 15 from 6 to 8:30 p.m. at South Seattle; \$59.

Successful Services Marketing for 3 weeks starting April 23 from 6:30 to 8:30 p.m. at North Seattle; \$45.

Business Technology Training Center

Sponsored by the Greater Seattle Chamber of Commerce, Microsoft and Seafirst Bank, the center offers three-hour classes in downtown Seattle. Call Michael West at 389-7274 for details and information about additional classes.

Introduction to the Internet on March 18 from 9 a.m. to noon or 1 to 4 p.m.; \$40 members/\$60 nonmembers.

Microsoft Windows 95 on March 20 from 9 a.m. to noon; \$35 members/\$55 nonmembers.

Microsoft Word on March 20 from 1 to 4 p.m.; \$35 members/\$55 nonmembers.

Marketing Yourself and Your Business on April 17 from 6 to 9 p.m. at Shoreline; \$37.

Sales and Marketing for Small Business on May 28 from 8 a.m. to 4 p.m. at SBA; \$45 advance/\$50 door (including lunch); \$40 for a co-worker.

Marketing on the World Wide Web for 2 weeks starting April 15 from 6 to 9 p.m. at North Seattle; \$80.

Marketing on the Internet on May 29 from 1 to 4 p.m. at Seattle Central; \$50.

Creating a Home Page for 2 weeks starting April 29 from 6 to 9 p.m. at North Seattle; \$80.

Introduction to the Home Page on April 19 from 9 a.m. to 3:30 p.m. at Shoreline; \$95.

Business communication

Practical Business Communication (from business letters to body language) on May 1 from 6:30 to 9:30 p.m. at North Seattle; \$30.

Writing That Works at Work for 2 weeks starting April 5 from 9 a.m. to noon at Shoreline; \$60.

Small Business Consultations

The Small Business Development Center at Highline Community College offers small business owners and would-be owners free consultation with a professional consultant every second Wednesday of the month from 1 to 3 p.m. at the Federal Way campus. Call 870-3757 for an appointment.

Computer communication

Crash Course on Cyberspace for the Uninitiated on April 16 from 6 to 8 p.m. at North Seattle; \$25.

Internet on the Mac for 2 weeks starting April 19 from 9 a.m. to 1 p.m. at North Seattle; \$95.

Introduction to the Internet on April 5 from 9 a.m. to 3:30 p.m. at Shoreline; \$95.

Introduction to the Internet on May 22 from 1 to 4 p.m. at Seattle Central; \$50.

Hands-On Internet for the PC on April 12 from 9 a.m. to 5 p.m. or for 3 weeks starting May 27 from 6 to 8:30 p.m. at North Seattle; \$95.

Project skills

Project Management Basics for Nontechnical Leaders for 4 sessions beginning May 12 from 6:30 to 9:30 p.m. at Seattle Central; \$200.

Effective Tools for Project Management on May 15 from 6:30 to 9 p.m. at North Seattle; \$30.

Researching Via the Internet for 2 weeks starting May 13 from 6 to 8:30 p.m. at North Seattle; \$80.

Database Design on May 3 from 9 a.m. to 4:30 p.m. at North Seattle; \$95.

Upcoming contracts

The following list summarizes contracts King County expects to advertise in coming months, as available, plus contracts planned by the Central Puget Sound Regional Transit Authority (an independent agency) and interlocal projects to which the county is a party.

RTA contracts are grouped at the bottom of this page. Any interlocal projects are interspersed.

Because scope of work or estimated value may change by the time any of these contracts goes out for bid or proposal, the county provides three ways to keep up to date:

- In print, see the *Seattle Daily Journal of Commerce*,

Thursday's *Seattle Times* or minority-owned publications.

- By phone, call the county's two 24-hour contract-information lines.
- On the Internet, access King County On-line Services.

County compliance specialists can provide general information about upcoming contracts in their specialty and may be able to refer you to project staff for technical information. They can also put you in touch with key staff involved in interlocal projects.

Contact RTA directly regarding its contracts.

See the back page of this newsletter for phone and Internet access numbers.

Consulting	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
Financial services	Banking services for the county; Finance	\$850,000 over 3 years	2nd qtr. '97	Franklin
Data systems	Development of a database for use in making site visits to businesses regarding their management of hazardous waste; Public Health	\$15,000	2nd qtr. '97	Franklin
	Design of a systematic means of compiling program outcome and customer-satisfaction data for programs serving adults with developmental disabilities; includes working with county staff and Board for Developmental Disabilities; Developmental Disabilities	Under \$25,000	2nd qtr. '97	Franklin
	Updating the computer system for filing marriage and real-property records; Records and Elections	\$1,500,000	2nd qtr. '97	Franklin

Central Puget Sound Regional Transit Authority		Expect to advertise
Public involvement	Facilitator for citizens' oversight committee	2nd qtr. '97
Data systems	Information systems (hardware and software)	2nd qtr. '97
	Accounting/budget system	2nd or 3rd qtr. '97
Fleet	Vehicle fleet lease negotiation, management and maintenance	2nd qtr. '97
Financial services	Financial advisers	2nd or 3rd qtr. '97
	Bond counsel	2nd qtr. '97
	Payroll services	3rd qtr. '97
	Audit services	3rd qtr. '97
	Financing team	3rd qtr. '97
	Risk management/insurance broker	2nd qtr. '97
Temp. services	At least two contracts for temporary administrative and financial services	2nd or 3rd qtr. '97
Goods and services	Office supplies	2nd qtr. '97
	Printing services	2nd qtr. '97
	Mailing/postal services	2nd qtr. '97
Engineering	Light rail project management, including project services	2nd qtr. '97
	Support for commuter rail project negotiation	2nd qtr. '97
	Bus system development and negotiation	2nd qtr. '97
Environmental	Environmental assessment for commuter rail	3rd qtr. '97

Continued on next page

Consulting	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
Marketing, public involvement	Consultant to staff the Human Services Roundtable, a group of elected officials engaged in legislative advocacy and planning to improve delivery of human services in the region; Community and Human Services	\$200,000/year for up to 3 years	2nd qtr. '97	Franklin
	Public involvement consultant; Solid Waste	\$25,000	2nd qtr. '97	Estes
	Marketing consultant to facilitate development of departmental approach and community-specific plans, including public relations and advertising materials, to increase awareness and use of primary-care services; Public Health	\$50,000-\$150,000	2nd qtr. '97	Franklin
	Household hazardous "Wastemobile" collection program; Solid Waste	\$1,600,000	2nd qtr. '97	Estes
	Secondary school waste reduction/recycle education program; Solid Waste	\$110,000	3rd qtr. '97	Estes
	Household hazardous waste promotion/education program; Solid Waste	\$120,000	2nd qtr. '97	Estes
	Waste reduction promotion/education program; Solid Waste	\$155,000	3rd qtr. '97	Estes
	Evaluation of local hazardous waste program impact; Public Health	\$50,000	3rd qtr. '97	Franklin
Research	Rideshare market assessment involving customer surveys and focus groups; Metro Transit	\$40,000	2nd or 3rd qtr. '97	Oreiro or Winston
	Pricing/fare research involving literature review and nationwide survey of transit agencies; Metro Transit	\$22,000	2nd or 3rd qtr. '97	Oreiro or Winston
	Consumer-based pricing research involving customer surveys and focus groups; Metro Transit	\$33,000	2nd or 3rd qtr. '97	Oreiro or Winston
Quality assurance	Asbestos quality assurance/quality control plan; Metro Transit	\$100,000	2nd qtr. '97	Oreiro or Winston
	Quality assurance/quality control data and reporting plan for the local hazardous waste management program; Public Health	\$25,000	—	Franklin
Environmental	Study of landfill gas control at Cedar Hills; G13224; Solid Waste	\$54,500	2nd qtr. '97	Estes
	Study of landfill gas control at Vashon; G13269; Solid Waste	\$5,000	2nd qtr. '97	Estes
	Study of construction, demolition and landclearing issues; G03153; Solid Waste	\$16,000	3rd qtr. '97	Estes
Design	Mill Creek relief sewer; Wastewater Treatment	\$850,000-\$1,200,000	2nd qtr. '97	Oreiro or Winston
	Yarrow Bay pump station drive replacement; Wastewater Treatment	\$23,625-\$39,375	2nd qtr. '97	Oreiro or Winston
	Interbay Phase 3 and Elliott Bay interceptor 8; Wastewater Treatment	\$189,500-\$232,500	2nd qtr. '97	Oreiro or Winston
	Wilburton pump station power reliability; Wastewater Treatment	—	2nd qtr. '97	Oreiro or Winston
	Facility improvements at First Ave. Northeast transfer station; 013091; Solid Waste	\$225,000	4th qtr. '97	Estes
	Seismic retrofit for various transfer stations; 003093; Solid Waste	\$330,000	3rd qtr. '97	Estes
	Landfill gas control system at Cedar Hills; 013321; Solid Waste	\$153,000	2nd qtr. '97	Estes
	Removal and replacement of underground fuel storage tanks at Cedar Hills landfill; 013001; Solid Waste	\$187,000	2nd qtr. '97	Estes
	Facility improvements at Houghton transfer station; 013086; Solid Waste	\$250,000	3rd qtr. '97	Estes

Continued on next page

Consulting	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
Engineering	Two on-call general engineering contracts; Wastewater Treatment	\$250,000	2nd qtr. '97	Oreiro or Winston
	On-call environmental engineering; Metro Transit	\$300,000	3rd qtr. '97	Oreiro or Winston
	Update of the Vashon landfill site maintenance plan; G13206; Solid Waste	\$20,000	2nd qtr. '97	Estes
	Update of the Cedar Hills landfill operating plan; G13402; Solid Waste	\$25,000	2nd qtr. '97	Estes
Contracting	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
General	Modify customer assistance facility in the downtown Seattle transit tunnel; Metro Transit	\$75,000	3rd qtr. '97	Oreiro or Winston
	Construct Ravenna Creek pipeline; Wastewater Treatment	\$750,000-\$1,000,000	2nd qtr. '97	Oreiro or Winston
	Expand wastewater capacity at North Creek; Wastewater Treatment	\$25,608,000-\$42,681,000	2nd qtr. '97	Oreiro or Winston
	Provide Stage 3 engineering support at East Division Reclamation Plant at Renton; Wastewater Treatment	—	2nd qtr. '97	Oreiro or Winston
	Upgrade power at Heathfield and Sunset pump station; Wastewater Treatment	\$183,750-\$306,250	3rd qtr. '97	Oreiro or Winston
	Extend Swamp Creek sewer line; Wastewater Treatment	\$1,180,000-\$1,966,000	3rd qtr. '97	Oreiro or Winston
	Rehab primary sedimentation tank at East Division Reclamation Plant at Renton; Wastewater Treatment	\$750,000-\$1,250,000	2nd qtr. '97	Oreiro or Winston
	Repair Digester 6 roof and handrails at West Point Treatment Plant; Wastewater Treatment	\$265,000	2nd qtr. '97	Oreiro or Winston
	Modify Digester 6 overflow at West Point Treatment Plant; Wastewater Treatment	\$180,000	2nd qtr. '97	Oreiro or Winston
	Modify wet grit/biosolids lay-down area at West Point Treatment Plant; Wastewater Treatment	\$300,000	2nd qtr. '97	Oreiro or Winston
	Rehab digester cleaning system at West Point Treatment Plant; Wastewater Treatment	\$290,000	2nd qtr. '97	Oreiro or Winston
	Modify digester foam removal/odor control system at West Point Treatment Plant; Wastewater Treatment	\$500,000	3rd qtr. '97	Oreiro or Winston
	Enclose Madrona substation; Metro Transit	\$50,000	2nd qtr. '97	Oreiro or Winston
	Modify bus wash at Bellevue Base; Metro Transit	\$50,000	2nd qtr. '97	Oreiro or Winston
	Modify hoists at Bellevue Base; Metro Transit	\$60,000	2nd qtr. '97	Oreiro or Winston
	Replace backflow preventers at East Base; Metro Transit	\$60,000	2nd qtr. '97	Oreiro or Winston
	Improve accessibility of bus zones in Federal Way; Metro Transit	\$75,000	2nd qtr. '97	Oreiro or Winston
	Improve accessibility of bus zones in unincorporated King County; Metro Transit	\$55,000	2nd qtr. '97	Oreiro or Winston
	Improve accessibility of bus zones in Bothell; Metro Transit	\$45,000	2nd qtr. '97	Oreiro or Winston
	Construction at Auburn Transit Hub; Metro Transit	\$463,000	—	Oreiro or Winston
	Construction at Green River Transit Hub; Metro Transit	\$128,000	3rd qtr. '97	Oreiro or Winston
	Construction at Shoreline Community College Transit Hub; Metro Transit	\$48,000	2nd qtr. '97	Oreiro or Winston
	Construction at Kenmore Transit Hub; Metro Transit	\$33,000	2nd qtr. '97	Oreiro or Winston
	Modify transit hubs for passengers to access new transit services; an interlocal project managed by the City of Redmond	\$1,000,000	3rd qtr. '97	Oreiro

Continued on next page

Construction	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
General	Modify electronic shop wall at Atlantic Base; Metro Transit	\$25,000	2nd qtr. '97	Oreiro or Winston
	Modify customer assistance facility in downtown Seattle transit tunnel; Metro Transit	\$95,000	3rd qtr. '97	Oreiro or Winston
	Upgrade water system at Bow Lake transfer station; 013120; Solid Waste	\$84,000	2nd qtr. '97	Estes
	Construct a gas extraction system and remediate potential groundwater contamination at Puyallup transfer station; 003089; Solid Waste	\$475,000	2nd qtr. '97	Estes
	Construct interior landfill gas header at Cedar Hills area 4-W; 013320; Solid Waste	\$318,000	2nd qtr. '97	Estes
	Construct landfill gas control system at Cedar Hills; 013321; Solid Waste	\$646,000	3rd qtr. '97	Estes
	Final cover at Cedar Hills area 4; 013118; Solid Waste	\$4,410,000	3rd qtr. '97	Estes
	Construct surface water controls and emergency power at closed Houghton landfill; 003090; Solid Waste	\$426,000	2nd qtr. '97	Estes
	Construct access controls at the Skykomish drop box; 013085; Solid Waste	\$65,000	4th qtr. '97	Estes
	Bore and jack drainage pipe under South 360th St. for embankment protection; Water and Land Resources	\$300,000	2nd qtr. '97	Estes
	Upgrade drainage system in Mirrmont residential area; Water and Land Resources	\$150,000	3rd qtr. '97	Estes
	Upgrade culverts and enhance Ebright Creek conveyance; Water and Land Resources	\$180,000	2nd qtr. '97	Estes
	Upgrade culverts and relocate Pine Lake Creek; Water and Land Resources	\$350,000	2nd qtr. '97	Estes
	Lay approx. 1,500 feet of stormflow bypass pipe at Tributary 0143L; Water and Land Resources	\$300,000	2nd qtr. '97	Estes
	Upgrade storm drainage pipe and improve channel at Hollywood Hills; Water and Land Resources	\$350,000	3rd qtr. '97	Estes
	Upgrade storm drainage pipe in roadway on Pacific Plateau; Water and Land Resources	\$350,000	2nd qtr. '97	Estes
	Upgrade storm drainage pipe in roadway at Quinalt Estates West; Water and Land Resources	\$424,000	2nd qtr. '97	Estes
	Upgrade storm drainage in Rudell residential area; Water and Land Resources	\$400,000	3rd qtr. '97	Estes
	Upgrade storm drainage in Cascade Vista residential area; may involve pipe boring and jacking; Water and Land Resources	\$162,000	2nd qtr. '97	Estes
HVAC	Replace unit-repair HVAC system; Metro Transit	\$300,000	3rd qtr. '97	Oreiro or Winston
	Modify fuel area ventilation at North and Central bases; Metro Transit	\$75,000	3rd qtr. '97	Oreiro or Winston
Installation	Install emergency generator at Lake Ballinger pump station; Wastewater Treatment	\$235,200-\$392,000	2nd qtr. '97	Oreiro or Winston
	Install fourth flare, including piping, valve and blowers at Cedar Hills north flare station; Solid Waste	\$400,000-\$600,000	2nd qtr. '97	Estes
	Install approx. 20,000 linear feet of 108-inch sewer pipe for south interceptor Phase III; Wastewater Treatment	\$16,000,000-\$18,000,000	4th qtr. '97	Oreiro or Winston
	Install vertical centrifugal pump at West Point Treatment Plant; Wastewater Treatment	\$550,000	3rd qtr. '97	Oreiro or Winston
	Install safety items at transfer stations; 013112; Solid Waste	\$405,000	2nd qtr. '97	Estes
Painting	Seal and repaint digester building at East Division Reclamation Plant at Renton; Wastewater Treatment	\$102,525-\$170,875	2nd qtr. '97	Oreiro or Winston

Continued on next page

Construction	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
Painting	Repaint solids area at East Division Reclamation Plant at Renton; Wastewater Treatment	\$34,275-\$57,125	2nd qtr. '97	Oreiro or Winston
	Paint clarifier ceiling at Alki Treatment Plant; Wastewater Treatment	\$110,475-\$184,125	2nd qtr. '97	Oreiro or Winston
	Paint clear protective coatings on building exteriors at West Point Treatment Plant; Wastewater Treatment	\$400,000	2nd qtr. '97	Oreiro or Winston
	Mark exit areas in galleries throughout West Point Treatment Plant; Wastewater Treatment	—	4th qtr. '97	Oreiro or Winston
Roads/ Paving	Replace concrete paving and drainage at East Base; Metro Transit	\$150,000	3rd qtr. '97	Oreiro or Winston
	Des Moines Memorial Drive at South 118th Ave.; Road Services	\$180,000	2nd qtr. '97	Ed Estes
	Countywide guardrail repair/replacement; Road Services	\$500,000-\$650,000	4th qtr. '97	Estes
	South 96th St.; widen; Road Services	—	2nd qtr. '97	Estes
	Southeast 240th St.; widen and add curbs, sidewalks, gutters, signals, lighting; Road Services	\$6,000,000	2nd qtr. '97	Estes
	208th Ave. Northeast at Union Hill Road; widen and add sidewalk and signals; Road Services	\$250,000	3rd qtr. '97	Estes
	Northeast 124th St.; widen and perform environmental mitigation; Road Services	\$4,700,000	2nd qtr. '97	Estes
	Des Moines Way South at South 99th St.; improve walkway and shoulders; Road Services	\$150,000	2nd qtr. '97	Estes
	154th Ave. Southeast at Orton Hill Road; stabilize shoulders and improve drainage; Road Services	\$400,000	2nd qtr. '97	Estes
	244th Ave. Southeast; widen and add sidewalks and signals; Road Services	\$1,800,000	2nd qtr. '97	Estes
	Southeast Lake Moneysmith at Lake Holm; Road Services	—	2nd qtr. '97	Estes
Bridges	Carnation Farm Road bridge; replace with 60'x34' concrete bridge; Road Services	\$534,000	2nd qtr. '97	Estes
	Smith Parker bridge; replace with 140'x34' tubed truss; Road Services	\$1,600,000	2nd qtr. '97	Estes
	Whitney Hill bridge; replace; Road Services	\$424,000	2nd qtr. '97	Estes
	Brissack bridge; perform seismic retrofit and widen sidewalk; Road Services	\$300,000	3rd qtr. '97	Estes
	Ames Lake bridge; perform seismic retrofit and redeck; Road Services	\$230,000	3rd qtr. '97	Estes
	Newaukum Creek bridge; rehabilitate; Road Services	\$250,000	2nd qtr. '97	Estes

For more information

Published quarterly by King County's Minority/Women Business Enterprise and Contract Compliance Division, 821 Second Ave., M.S. 133, Seattle, WA 98104-1598. We invite your comments and suggestions.

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Keven Franklin (206) 689-4593
Rita Lee (206) 689-4592
John Oreiro (206) 684-1372
Willie Winston (206) 684-1373

If you don't know which of the above compliance specialists focuses on your type of contract, call 684-1330 for referral.

Current county contracts

- 24-hour contract-information lines:
Professional and construction (206) 684-1270
Goods and nonprofessional/consulting (206) 689-3153
- On the Internet <http://www.metrokc.gov/oppis/bidsprop.htm>

County specialty registration

A&E and general consultant rosters
Frances Gaucin (206) 684-2024
Transit vehicle-maintenance vendor list
Donna McCoy (206) 684-2204
Small public-works roster (206) 684-1270
Vendor bidders' list (206) 689-3153

Central Puget Sound Regional Transit Authority (RTA), an independent agency

M/W/DBE Program Supervisor Alec Stephens (206) 689-3762
On the Internet <http://www.wsdot.wa.gov/cpsrta/>

County specialty information

Purchasing M/WBE liaisons
Steve Cole, Exchange Building (206) 689-5246
Pat Kancianich, Administration Building (206) 296-4210
Kingdome concessions
Gary Atchison (206) 296-3180
Transit concessions
Esther Alley (206) 205-0717
Motor pool fleet maintenance/repair (206) 296-6521
Disability compliance
Della Shaffer (206) 296-7705
Minority Entrepreneurship Program and M/WBE loans
Francisco Jimenez (206) 205-0713
King County Civil Rights Commission
Manny Lee (206) 296-7485

State M/WBE directory

On the Internet <http://www.wsdot.wa.gov/omwbe/>
Or contact the Office of Minority and Women's Business Enterprises,
P.O. Box 41160, Olympia, WA 98504-1160; phone (360) 753-9693;
fax (360) 586-7079.

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King County is an equal employment opportunity employer.

THE **F**ocus

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